

## Manager to MW Strategy

### About MW Strategy

MW Strategy is a Nordic management consulting firm, founded in 2023, with the aim of complementing MW Group's vision of contributing to a stronger and more robust society. MW Strategy brings unique expertise in alternative financing for critical infrastructure and intends to play an important role in meeting the rapidly increasing infrastructure needs across three key sectors: Transportation & Logistics, Energy & Renewables, and Defence (including harbours, railways, highways and more).

MW Strategy offers advisory services related to Alternative Financing (also known as Public-Private Partnership, PPP) to senior decision-makers within critical infrastructure. Our team of professionals collaborate closely with clients to understand their unique challenges and objectives, supporting Nordic businesses, municipalities, and government agencies navigate an increasingly complex geopolitical landscape to achieve tangible, long-term results. We provide expertise ranging from strategic guidance to business transformation implementation.

MW Strategy is an independent company within MW Group, a leading Nordic industrial group that delivers critical capabilities to bolster Northern Europe's resilience, defence, and society. MW Group has 500 employees across the Nordics and is headquartered in Solna, Stockholm. As part of MW Group, MW Strategy is positioned for significant growth and offers exciting opportunities for development and impact.

### The Position

As a Manager at MW Strategy, you will contribute to critical infrastructure projects in Sweden as well as the wider Nordic region in supporting the transition towards a more sustainable and resilient society. We believe that you, after a few years of management consulting experience, now seek to further develop your skill set in our dynamic and team-oriented environment. As a company with strong growth focus, we place great value on team spirit and close collaboration within the team.

Your primary responsibilities will require strong analytical skills in order to be able to offer strategic guidance and develop recommendations to both private and public sector clients on strategic infrastructure development related topics. You will also work closely with client team members to ensure the effective implementation of these recommendations.

The role is based in Stockholm, and you will be reporting to Åsa Almesjö, CEO and Managing Partner.

## Key Responsibilities

- **Strategic analysis** within Business Advisory and Alternative Financing in critical infrastructure projects
- **Project and Programme management**, including leading, managing and coordinating projects both internally and externally, ensuring effective planning, execution, and delivery
- **Client relationship management**, including communicating and coordinating with key stakeholders to meet project goals and timelines, while maintaining high standards of quality and efficiency
- **Team leadership and collaboration**, including leading and mentoring colleagues within a team, inspiring a collaborative environment, as well as providing operational guidance to clients to ensure smooth collaboration and delivery
- **Sales Management and Business Development**, including leading sales initiatives, preparing offers and proposals and collaborate with clients to understand their needs, ensuring that solutions are tailored to meet their requirements and align with company objectives

## About you

We believe that you possess strong analytical skills and thrive in collaborative teamwork environments. You have the ability to inspire, motivate, and coach junior consultants, helping them develop and grow further. In essence we believe that you:

- Have strong analytical skills
- Appreciate and thrive in collaborative teamwork environments
- Self-driven and accountable, with the ability to manage and prioritize your own daily agenda
- Are able to inspire, motivate, and coach junior consultants
- Are proactive, structured, and have a positive approach toward challenges, with a can-do attitude and openness to new ideas and feedback
- Have a keen ability to see the big picture while focusing on the details that drive success
- Appreciate working closely with clients, prioritising relationship-building and networking to meet their needs
- Have an entrepreneurial spirit, with an inner drive
- Like to take the initiative and tackle new opportunities
- Have a willingness to travel as part of the role

# MW Strategy

## Your qualifications and previous experience

- Degree in engineering, economics, or a relevant related field with a focus on management, economics, or similar from a top-tier university
- Minimum of 5+ years of consulting experience from a leading management consulting firm
- Experience in executing projects within strategy, transformation, financing, and organisation
- Interest in the infrastructure sector, for example within Transportation & Logistics, Energy & Renewables and Defence
- Strong analytical skills with an emphasis on delivering high-quality client work
- Proven ability to establish and maintain client and colleague relationships
- Proficiency in both spoken and written Swedish and English

## What we offer at MW Strategy

- The opportunity to be part of an exciting growth journey, both within MW Strategy and the MW Group organisation
- The chance to develop in an entrepreneurial environment and work on strategic, societally impactful and important issues
- A team with a strong management consulting and financial background, where our professionals bring diverse consulting experiences, contributing to a vibrant and welcoming company culture grounded in MW Group's core values:  
**Execution – Engagement – Endurance**
- A company dedicated to strengthening our society by delivering services and solutions that directly enhance and protect societal resilience
- Competitive salary and additional benefits

## We look forward to your application!

- The recruitment is ongoing throughout the spring of 2025, with an expected start date in August/September
- You can apply by submitting a CV via email to [sven.draganja@mw.group](mailto:sven.draganja@mw.group)

## Contact

### Sven Draganja

Chief Strategy Officer, MW Strategy

[sven.draganja@mw.group](mailto:sven.draganja@mw.group)

### Åsa Almesjö

CEO & Managing Partner, MW Strategy

[asa.almesjo@mw.group](mailto:asa.almesjo@mw.group)